



# **SEMCO**

# **Q1 2024 Earnings Result**

**Apr 29, 2024**

# Disclaimer

This presentation material is prepared for the convenience of investors, before the external audit on our Q1 2024 financial results is completed.

The audit results may cause some parts of this presentation material to change.

Business data contains forward projections from internal market estimates and publicly available sources. Actual business performance may differ from the projections herein, as a result of unexpected changes in the market environment and other conditions.

The financial information in this document is consolidated earnings results based on K-IFRS.

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# Earnings Overview

## Income Statement

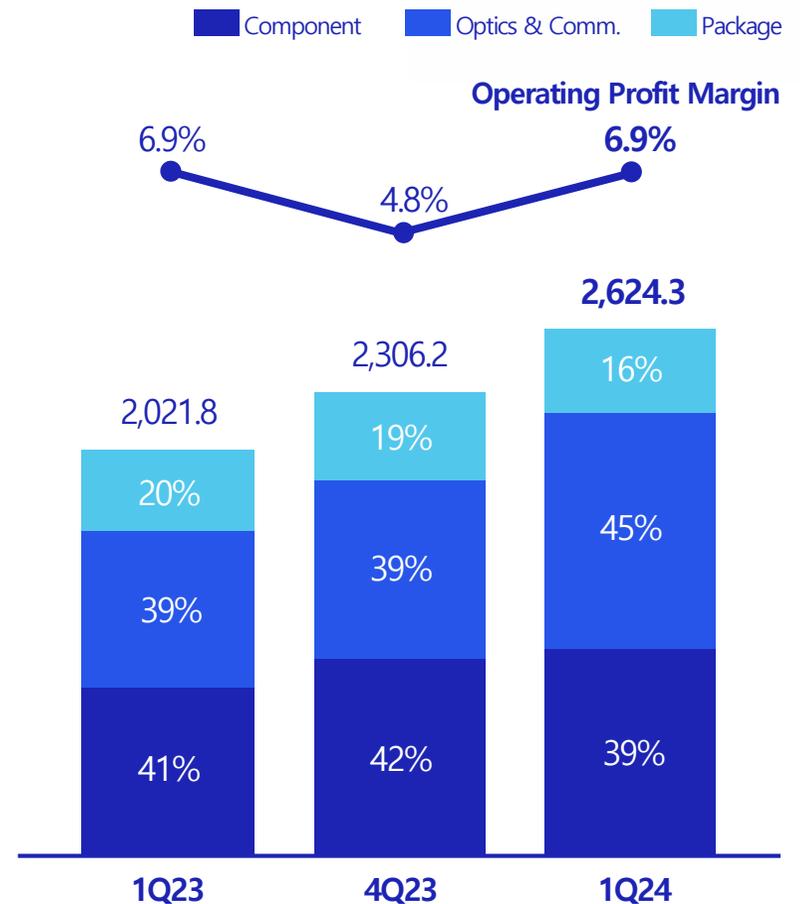
(Unit : KRW Billion)

	1Q24	4Q23	QoQ	1Q23	YoY
<b>Sales</b>	<b>2,624.3</b>	2,306.2	14% ▲	2,021.8	30% ▲
Component	1,023.0	975.1	5% ▲	825.5	24% ▲
Optics & Comm	1,173.3	888.4	32% ▲	798.6	47% ▲
Package	428.0	442.7	3% ▼	397.6	8% ▲
<b>Operating Profit (%)</b>	<b>180.3</b> (6.9%)	110.4 (4.8%)	63% ▲	140.1 (6.9%)	29% ▲
<b>Pre-tax Profit (%)</b>	<b>219.5</b> (8.4%)	62.7 (2.7%)	250% ▲	143.0 (7.1%)	53% ▲
<b>Net Income (%)</b>	<b>183.1</b> (7.0%)	43.4 (1.9%)	322% ▲	111.4 (5.5%)	64% ▲

※ Net income attributable to owners of the parent

## Earnings Trend

(Unit : KRW Billion)



# Financial Position

## Financial Status

(Unit : KRW Billion)

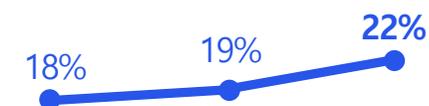
	1Q24	4Q23	QoQ	1Q23
<b>Assets</b>	<b>12,179.9</b>	11,657.9	4% ▲	11,000.1
Cash	<b>2,018.3</b>	1,669.2	21% ▲	1,589.1
Account Receivable	<b>1,183.8</b>	1,126.4	5% ▲	958.9
Inventory	<b>2,145.8</b>	2,119.5	1% ▲	1,902.2
Investment	<b>289.9</b>	281.4	3% ▲	235.2
Tangible	<b>5,739.9</b>	5,603.3	2% ▲	5,403.6
Others	<b>802.2</b>	858.1	7% ▼	911.1
<b>Liabilities</b>	<b>3,962.7</b>	3,627.5	9% ▲	3,245.5
Debts	<b>1,834.3</b>	1,521.5	21% ▲	1,432.2
<b>Equity</b>	<b>8,217.3</b>	8,030.3	2% ▲	7,756.6
Issued Capital	<b>388.0</b>	388.0	-	388.0

## Financial Ratio

**Liability to Equity**  
(Liabilities/Equity)



**Debt to Equity**  
(Debts/Equity)



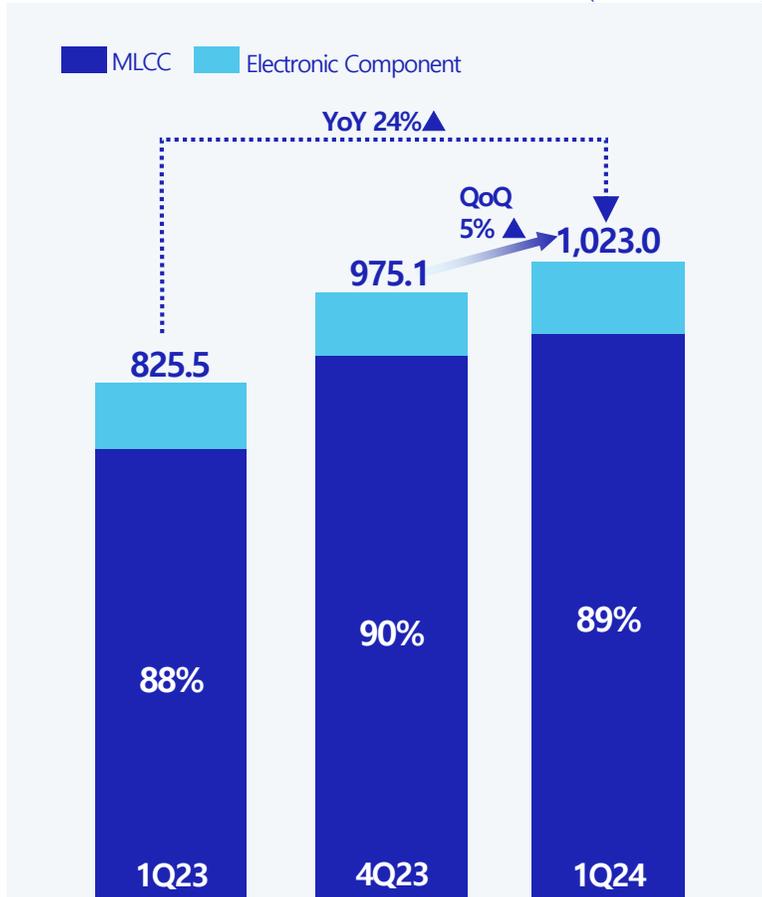
**Capital Adequacy Ratio**  
(Equity/Assets)



# Component

## Q1 2024 Sales

(Unit : KRW Billion)



## Q1 2024 Results

- **Revenue increased with improved product mix with more high-end products, despite weak overall set demand due to seasonality**
  - Increased supply of industrial MLCC such as for AI servers and industrial power equipment
  - Automotive MLCC supply increased, driven by solid automotive demand including hybrid vehicles and ADAS

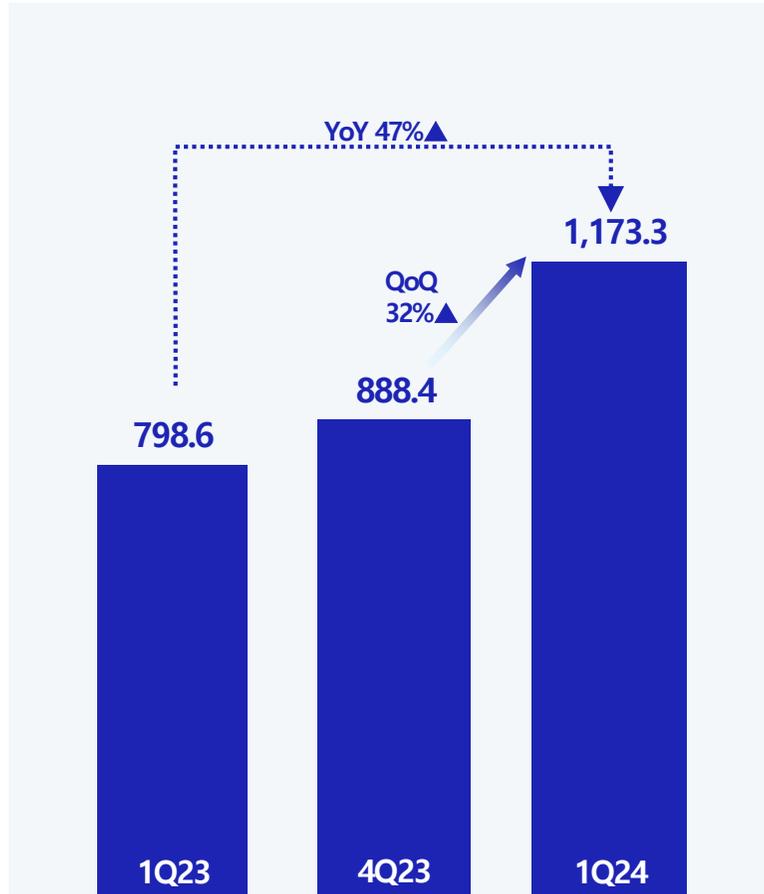
## Q2 Market Outlook and Strategy

- **MLCC demand expected to increase with gradual growth in set demand**
  - Focus on timely supply of high-end MLCCs including small-size/high-capacitance for IT applications
  - Focus on continuing revenue growth of industrial and automotive MLCCs by targeting growth areas such as AI server and ADAS

# Optics & Communication Solution

## Q1 2024 Sales

(Unit : KRW Billion)



## Q1 2024 Results

- **Revenue increased supported by demand from major customers' flagship smartphone**
  - Increased supply of 200M pixel product and high image quality slim folded zoom camera for strategic customer
  - Mass production of high-spec camera with multi-step IRIS for Chinese customer
- **Automotive camera module revenue increased with greater supply to overseas customers**

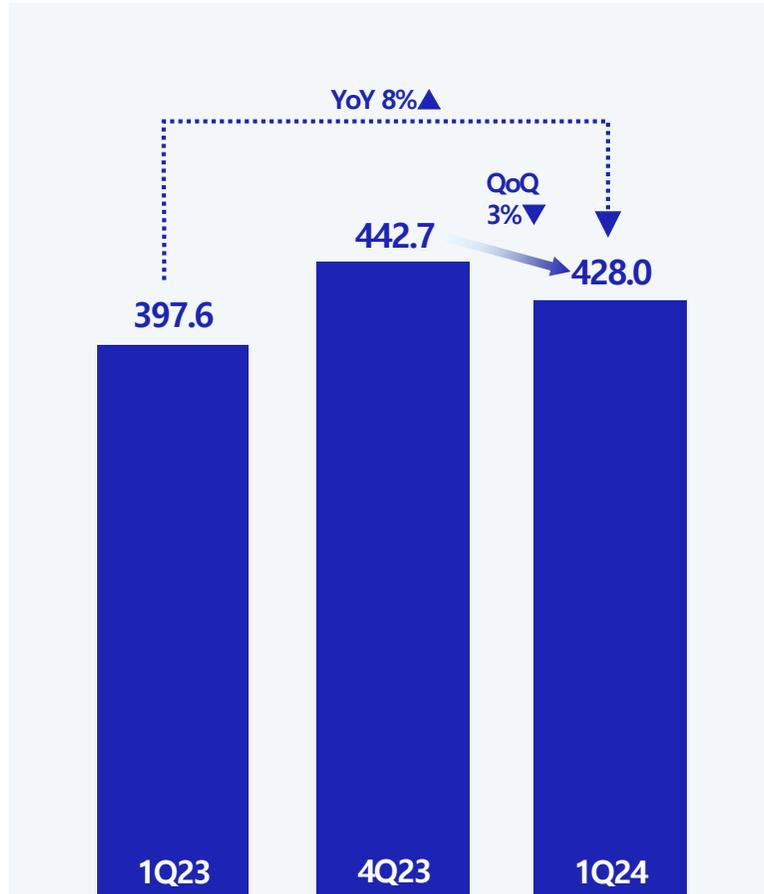
## Q2 Market Outlook and Strategy

- **Seasonality of IT cameras and slow-down of auto OEM's EV shipment growth expected. However, demand of differentiated cameras expected to increase, supported by flagships and advances in automotive camera technology**
  - Timely response with high-performance camera module for new flagship smartphones of Korean and overseas customers
  - Increase supply of high-pixel automotive camera modules and strengthen line-up utilizing our specialized technology

# Package Solution

## Q1 2024 Sales

(Unit : KRW Billion)



## Q1 2024 Results

- **Revenue decreased due to demand slowdown in certain applications including mobile and PC**
  - BGA revenue slightly decreased due to decline in AP substrate supply despite increased supply of ARM processor substrates to overseas customer
  - FCBGA revenue fell due to soft demand in some set markets such as PC, despite increased supply of automotive substrates for ADAS/autonomous driving

## Q2 Market Outlook and Strategy

- **Downstream set market demand (e.g. PC, server) expected to gradually recover**
  - Focus on increasing supply around demand growth products such as FCBGA for PC/server CPU, BGA for memory
- **Increase demand for high-end/high-performance substrate such as for server and AI accelerators**
  - Establish capability for timely response to customer demand by stabilizing operation and mass production at new Vietnam plant

## Appendix

# Income Statement

	1Q24	4Q23	QoQ	1Q23	YoY
(Unit : KRW Billion)					
<b>Sales</b>	<b>2,624.3</b>	2,306.2	14% ▲	2,021.8	30% ▲
<b>Cost of Sales</b>	<b>2,149.5</b>	1,918.8	12% ▲	1,634.1	32% ▲
<b>Gross Profit (%)</b>	<b>474.8</b> (18.1%)	387.4 (16.8%)	23% ▲ (1.3%p ▲)	387.6 (19.2%)	22% ▲ (1.1%p ▼)
<b>SG&amp;A</b>	<b>294.5</b>	277.0	6% ▲	247.6	19% ▲
<b>Operating Profit (%)</b>	<b>180.3</b> (6.9%)	110.4 (4.8%)	63% ▲ (2.1%p ▲)	140.1 (6.9%)	29% ▲ (-)
<b>Non-operating income/expense</b>	<b>39.2</b>	-47.7	-	3.0	-
<b>Pre-tax Profit (%)</b>	<b>219.5</b> (8.4%)	62.7 (2.7%)	250% ▲ (5.7%p ▲)	143.0 (7.1%)	53% ▲ (1.3%p ▲)
<b>Income Tax</b>	<b>32.7</b>	12.1	170% ▲	23.0	42% ▲
<b>Continuing Operations</b>	<b>186.8</b>	50.6	269% ▲	120.0	56% ▲
<b>Discontinued Operations</b>	<b>-0.4</b>	-2.6	-	-1.9	-
<b>Net Income (%)</b>	<b>183.1</b> (7.0%)	43.4 (1.9%)	322% ▲ (5.1%p ▲)	111.4 (5.5%)	64% ▲ (1.5%p ▲)

※ Net income attributable to owners of the parent

## Appendix

# Financial Status

	1Q24	4Q23	QoQ	1Q23	YoY
(Unit : KRW Billion)					
<b>Assets</b>	<b>12,179.9</b>	11,657.9	4% ▲	11,001.1	11% ▲
<b>Current</b>	<b>5,606.6</b>	5,208.4	8% ▲	4,822.3	16% ▲
Cash	<b>2,018.3</b>	1,669.2	21% ▲	1,589.1	27% ▲
Account Receivable	<b>1,183.8</b>	1,126.4	5% ▲	958.9	23% ▲
Inventory	<b>2,145.8</b>	2,119.5	1% ▲	1,902.2	13% ▲
Others	<b>258.7</b>	293.3	12% ▼	372.1	30% ▼
<b>Non-current</b>	<b>6,573.3</b>	6,449.5	2% ▲	6,177.8	6% ▲
Investment	<b>289.9</b>	281.4	3% ▲	235.2	23% ▲
Tangible	<b>5,739.9</b>	5,603.3	2% ▲	5,403.6	6% ▲
Intangible	<b>149.2</b>	151.4	1% ▼	155.3	4% ▼
Others	<b>394.3</b>	413.4	5% ▼	383.7	3% ▲
<b>Liabilities</b>	<b>3,962.7</b>	3,627.5	9% ▲	3,243.5	22% ▲
Current	<b>3,207.8</b>	2,900.5	11% ▲	2,573.1	25% ▲
Non-current	<b>754.8</b>	727.1	4% ▲	670.4	13% ▲
<b>Equity</b>	<b>8,217.3</b>	8,030.3	2% ▲	7,756.6	6% ▲
Issued Capital	<b>388.0</b>	388.0	-	388.0	-

## Appendix

# Cash Flow

	1Q24	4Q23	1Q23
(Unit : KRW Billion)			
<b>Cash at the beginning of period</b>	<b>1,663.6</b>	1,585.0	1,619.4
<b>Cash flows from operating activities</b>	<b>176.9</b>	397.8	314.5
Net Income	<b>48.1</b>	164.9	120.7
Depreciation	<b>204.4</b>	208.5	216.4
<b>Cash flows used in investing activities</b>	<b>-256.6</b>	-285.4	-363.4
Increase in tangible/intangible assets	<b>-294.2</b>	-341.2	-479.3
<b>Cash flows from financing activities</b>	<b>93.6</b>	-46.5	143.1
Increase/Decrease in debt	<b>101.6</b>	-17.4	162.1
<b>Foreign exchange difference</b>	<b>-8.3</b>	12.7	-36.5
<b>Net changes in cash</b>	<b>5.6</b>	78.6	57.7
<b>Cash at the end of period</b>	<b>1,669.2</b>	1,663.6	1,677.1